

3-Month Outlook Index 2025																				
	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2025	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER	52	29	19	83.7	39	35	26	69.6	39	6	55	76.0	26	6	68	69.6	3	19	78	45.9
OCTOBER	51	24	25	65.4	29	34	37	69.2	42	2	56	82.6	30	5	65	60.3	8	12	80	53.2
SEPTEMBER	63	31	6	74.0	47	32	21	65.9	51	4	45	76.8	39	4	57	67.7	11	10	79	48.7
AUGUST	58	16	26	75.7	45	18	37	61.1	58	3	39	77.3	26	8	66	56.8	13	11	76	54.5
JULY	60	24	16	68.1	56	24	20	58.4	56	4	40	73.0	32	4	64	63.4	28	32	40	52.2
JUNE	56	23	21	61.3	33	32	35	47.6	53	2	45	74.5	31	6	63	64.1	13	12	75	57.1
MAY	57	24	19	63.6	35	32	33	53.1	62	0	38	78.5	27	5	68	62.4	14	16	70	48.6
APRIL	58	21	21	59.9	38	31	31	54.9	64	3	33	77.5	39	0	61	70.6	21	9	70	51.3
MARCH	60	19	21	59.3	41	28	31	51.3	67	2	31	78.0	50	3	47	68.2	29	7	64	52.8
FEBRUARY	75	12	13	68.1	59	25	16	53.8	59	6	35	69.9	44	3	53	63.7	41	12	47	55.3
JANUARY	69	19	12	66.4	57	15	28	59.4	53	4	43	72.4	41	4	55	65.1	28	4	68	55.5
3-Month Outlook Index 2024																				
	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2024	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	41	34	25	72.5	48	23	29	65.7	44	9	47	65.9	41	7	52	75.1	12	14	74	53.3
NOVEMBER	40	36	24	69.1	24	47	29	46.3	33	13	54	70.0	39	15	46	72.7	7	13	80	50.9
OCTOBER	53	28	19	62.3	22	47	31	51.7	28	19	53	63.0	41	0	59	67.4	6	19	75	47.2
SEPTEMBER	55	31	14	68.2	34	39	27	53.3	30	9	61	63.9	55	4	41	77.1	29	23	48	53.7
AUGUST	53	28	19	64.7	48	26	26	62.5	28	9	63	57.8	51	0	49	72.4	22	14	64	57.7
JULY	59	26	15	67.4	49	24	27	63.6	16	10	74	48.5	32	8	60	61.2	13	18	69	52.2
JUNE	55	17	28	66.0	31	29	40	46.7	31	7	62	62.5	38	5	57	69.4	3	24	73	44.0
MAY	55	24	21	63.0	28	32	40	46.9	34	9	57	61.6	36	6	58	65.9	7	10	83	47.6
APRIL	67	20	13	67.3	37	39	24	51.4	26	10	64	55.3	51	10	39	71.8	20	8	72	54.6
MARCH	62	13	25	63.7	28	20	52	47.5	37	6	57	63.7	44	4	52	64.9	22	8	70	48.9
FEBRUARY	74	15	11	67.3	49	20	31	51.4	39	4	57	62.8	44	0	56	64.7	24	3	73	51.3
JANUARY	63	20	17	63.6	44	26	30	50.6	30	3	67	58.8	42	0	58	66.0	15	6	79	49.0