

3-Month Outlook Index 2018

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2018	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER																				
OCTOBER	58	13	29	79.0	33	33	34	65.7	33	2	65	68.2	44	6	50	67.2	23	12	65	58.8
SEPTEMBER	61	5	34	78.7	40	29	31	57.6	35	7	58	65.0	50	2	448	65.0	25	7	68	59.2
AUGUST	71	12	17	80.9	47	16	37	64.6	24	2	74	60.8	55	0	45	74.0	16	12	72	54.6
JULY	67	16	17	76.2	31	27	42	48.7	20	8	72	54.5	36	5	59	70.4	22	21	57	53.8
JUNE	62	6	32	74.9	30	25	45	53.7	20	5	75	59.3	28	2	70	66.0	16	12	72	52.1
MAY	58	12	30	69.2	38	17	45	58.7	25	4	71	60.2	33	1	66	67.1	17	5	78	54.5
APRIL	75	6	19	76.5	41	17	42	55.5	27	3	70	61.4	45	5	50	70.0	40	5	55	60.8
MARCH	73	10	17	76.9	45	13	42	57.0	36	2	62	63.7	46	2	52	69.8	25	0	75	56.9
FEBRUARY	80	9	11	75.8	55	14	31	57.9	35	3	62	63.0	62	3	35	73.8	30	3	67	56.6
JANUARY	66	14	20	72.5	56	17	27	66.3	36	4	60	64.8	53	0	47	72.9	21	9	70	54.1

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2017	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	40	24	36	66.4	32	32	36	57.7	28	6	66	59.9	34	4	62	69.9	20	9	71	61.1
NOVEMBER	51	23	26	79.5	15	49	36	45.7	15	9	76	57.3	39	6	55	71.8	9	17	74	53.0
OCTOBER	55	16	29	75.7	23	42	35	48.5	18	8	74	55.7	34	5	61	62.2	8	18	74	47.1
SEPTEMBER	67	16	17	75.7	41	30	29	57.6	18	5	77	57.3	42	5	53	66.4	31	13	6	59.3
AUGUST	66	13	21	76.6	41	23	36	9.9	10	3	87	53.4	49	8	43	67.6	20	18	62	50.9
JULY	64	15	21	73.0	39	28	33	51.4	13	8	79	51.3	24	4	72	63.0	20	24	56	48.9
JUNE	60	18	22	67.0	25	33	42	44.6	7	4	89	52.2	44	7	49	71.4	9	21	70	43.0
MAY	63	11	26	71.6	39	27	34	53.8	16	5	79	55.4	25	6	69	60.0	24	5	71	58.7
APRIL	72	11	17	74.3	48	23	29	56.5	20	4	76	57.4	50	2	48	73.9	32	5	63	59.6
MARCH	80	5	15	84.0	49	23	28	55.5	27	1	72	62.6	46	3	51	69.8	34	2	64	63.3
FEBRUARY	76	3	21	79.0	50	11	39	59.8	28	5	67	58.7	53	4	43	70.5	36	1	63	63.6
JANUARY	69	3	28	79.4	51	11	38	67.9	25	3	72	61.1	47	0	53	71.6	23	4	73	58.6