

### 3-Month Outlook Index 2019

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2019	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER																				
OCTOBER																				
SEPTEMBER																				
AUGUST																				
JULY																				
JUNE																				
MAY																				
APRIL																				
MARCH	64	10	26	71.0	48	10	42	59.6	29	7	64	55.9	52	5	43	70.3	36	5	59	57.9
FEBRUARY	66	14	20	66.6	53	17	30	54.2	34	3	63	61.4	58	5	37	68.5	32	0	8	57.2
JANUARY	69	6	25	75.6	42	17	41	53.3	33	5	62	61.6	33	0	67	62.3	21	5	74	55.4

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DECEMBER	N/A																			
NOVEMBER	38	21	41	68.4	19	44	37	56.5	30	9	61	66.4	28	9	63	63.5	4	12	84	53.3
OCTOBER	58	13	29	79.0	33	33	34	65.7	33	2	65	68.2	44	6	50	67.2	23	12	65	58.8
SEPTEMBER	61	5	34	78.7	40	29	31	57.6	35	7	58	65.0	50	2	448	65.0	25	7	68	59.2
AUGUST	71	12	17	80.9	47	16	37	64.6	24	2	74	60.8	55	0	45	74.0	16	12	72	54.6
JULY	67	16	17	76.2	31	27	42	48.7	20	8	72	54.5	36	5	59	70.4	22	21	57	53.8
JUNE	62	6	32	74.9	30	25	45	53.7	20	5	75	59.3	28	2	70	66.0	16	12	72	52.1
MAY	58	12	30	69.2	38	17	45	58.7	25	4	71	60.2	33	1	66	67.1	17	5	78	54.5
APRIL	75	6	19	76.5	41	17	42	55.5	27	3	70	61.4	45	5	50	70.0	40	5	55	60.8
MARCH	73	10	17	76.9	45	13	42	57.0	36	2	62	63.7	46	2	52	69.8	25	0	75	56.9
FEBRUARY	80	9	11	75.8	55	14	31	57.9	35	3	62	63.0	62	3	35	73.8	30	3	67	56.6
JANUARY	66	14	20	72.5	56	17	27	66.3	36	4	60	64.8	53	0	47	72.9	21	9	70	54.1