

3-Month Outlook Index 2020

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2020	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER																				
OCTOBER																				
SEPTEMBER	49	31	20	60.0	33	34	33	52.5	26	9	65	59.2	35	5	60	63.7	20	16	64	51.2
AUGUST	58	25	17	64.4	55	24	21	61.6	28	7	65	61.8	50	0	50	70.5	17	11	72	55.8
JULY	54	23	23	65.4	39	30	31	50.4	28	6	66	62.0	28	5	67	65.7	14	19	67	52.8
JUNE	42	37	21	53.3	38	35	27	59.3	8	14	78	51.5	37	13	50	65.4	13	21	66	48.3
MAY	63	27	10	66.0	37	29	34	53.9	24	14	62	54.8	56	2	42	82.5	33	13	54	58.2
APRIL	59	37	4	55.4	36	41	23	43.8	16	29	55	44.0	55	7	38	73.4	36	25	39	49.5
MARCH	20	74	6	21.3	24	42	34	34.4	16	21	63	43.4	51	16	33	64.1	30	27	43	44.8
FEBRUARY	60	21	19	62.1	43	8	49	54.6	38	6	56	61.7	45	6	49	62.8	35	4	61	55.8
JANUARY	71	13	16	73.1	41	15	44	54.1	35	5	60	61.7	47	2	51	68.2	28	4	68	58.8

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2019	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	38	28	34	70.0	28	33	39	53.0	22	16	62	53.4	17	13	70	52.9	13	12	75	57.4
NOVEMBER	39	35	26	63.0	18	39	43	61.8	24	6	70	64.2	36	8	56	71.6	10	11	79	58.5
OCTOBER	47	32	21	61.1	23	39	38	53.1	19	8	73	56.8	31	5	64	63.3	16	8	76	56.0
SEPTEMBER	47	29	24	58.8	32	40	28	48.3	24	10	66	58.3	41	5	54	67.5	14	10	76	52.1
AUGUST	54	22	24	65.8	40	27	33	54.3	27	5	68	61.9	4	5	47	66.9	25	12	63	59.9
JULY	55	19	26	70.0	36	21	43	54.3	26	4	70	60.9	34	2	64	71.8	13	10	77	57.9
JUNE	45	14	41	64.3	24	36	40	49.0	23	13	64	58.5	30	0	70	68.6	16	8	76	55.4
MAY	56	12	32	70.2	23	25	52	46.9	32	4	64	63.9	26	1	73	64.9	20	6	74	55.2
APRIL	60	14	26	65.5	38	26	36	51.0	24	5	71	59.2	44	5	51	69.2	31	7	62	55.0
MARCH	64	10	26	71.0	48	10	42	59.6	29	7	64	55.9	52	5	43	70.3	36	5	59	57.9
FEBRUARY	66	14	20	66.6	53	17	30	54.2	34	3	63	61.4	58	5	37	68.5	32	0	8	57.2
JANUARY	69	6	25	75.6	42	17	41	53.3	33	5	62	61.6	33	0	67	62.3	21	5	74	55.4