

3-Month Outlook Index 2021

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2021	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER																				
OCTOBER																				
SEPTEMBER																				
AUGUST																				
JULY																				
JUNE																				
MAY																				
APRIL																				
MARCH																				
FEBRUARY	85	2	13	80.2	63	17	20	57.4	41	3	56	64.8	50	0	50	68.4	47	5	48	60.0
JANUARY	74	17	9	70.7	68	2	30	69.1	51	2	47	69.0	48	2	50	66.8	45	0	55	69.5

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	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2020	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	42	41	17	64.4	39	42	19	53.7	42	8	50	66.4	31	8	61	63.9	23	11	66	64.2
NOVEMBER	39	45	16	57.4	23	35	42	68.1	26	19	55	57.3	32	16	52	61.8	10	22	68	52.0
OCTOBER	45	37	18	58.1	25	40	35	52.9	20	8	72	58.1	31	7	62	64.9	15	10	75	54.6
SEPTEMBER	49	31	20	60.0	33	34	33	52.5	26	9	65	59.2	35	5	60	63.7	20	16	64	51.2
AUGUST	58	25	17	64.4	55	24	21	61.6	28	7	65	61.8	50	0	50	70.5	17	11	72	55.8
JULY	54	23	23	65.4	39	30	31	50.4	28	6	66	62.0	28	5	67	65.7	14	19	67	52.8
JUNE	42	37	21	53.3	38	35	27	59.3	8	14	78	51.5	37	13	50	65.4	13	21	66	48.3
MAY	63	27	10	66.0	37	29	34	53.9	24	14	62	54.8	56	2	42	82.5	33	13	54	58.2
APRIL	59	37	4	55.4	36	41	23	43.8	16	29	55	44.0	55	7	38	73.4	36	25	39	49.5
MARCH	20	74	6	21.3	24	42	34	34.4	16	21	63	43.4	51	16	33	64.1	30	27	43	44.8
FEBRUARY	60	21	19	62.1	43	8	49	54.6	38	6	56	61.7	45	6	49	62.8	35	4	61	55.8
JANUARY	71	13	16	73.1	41	15	44	54.1	35	5	60	61.7	47	2	51	68.2	28	4	68	58.8