

3-Month Outlook Index 2021

2021	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	53	26	21	78.5	37	34	29	73.2	46	14	40	71.2	17	6	77	62.0	26	3	71	73.1
NOVEMBER	75	18	7	84.4	31	40	29	57.4	50	5	45	75.4	44	5	51	73.0	29	11	60	61.2
OCTOBER	56	20	24	68.4	42	29	29	61.7	45	9	46	68.3	33	2	65	64.5	16	11	73	53.6
SEPTEMBER	55	26	19	60.7	40	34	26	46.8	60	4	36	77.8	40	2	58	63.2	22	17	61	54.1
AUGUST	53	25	22	61.1	33	30	37	50.4	67	0	33	84.3	43	6	51	73.5	30	18	52	62.1
JULY	63	14	23	74.8	49	20	31	64.6	45	7	48	69.0	31	4	65	68.0	27	7	66	59.1
JUNE	57	15	28	66.3	40	30	30	53.6	40	2	58	70.0	35	5	60	62.1	25	7	68	53.7
MAY	78	5	17	80.3	44	11	45	58.5	33	0	67	63.6	49	0	51	71.6	48	9	43	60.6
APRIL	85	2	13	80.2	63	17	20	57.4	41	3	56	64.8	50	0	50	68.4	47	5	48	60.0
MARCH	74	17	9	70.7	68	2	30	69.1	51	2	47	69.0	48	2	50	66.8	45	0	55	69.5
FEBRUARY																				
JANUARY																				

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2020	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	42	41	17	64.4	39	42	19	53.7	42	8	50	66.4	31	8	61	63.9	23	11	66	64.2
NOVEMBER	39	45	16	57.4	23	35	42	68.1	26	19	55	57.3	32	16	52	61.8	10	22	68	52.0
OCTOBER	45	37	18	58.1	25	40	35	52.9	20	8	72	58.1	31	7	62	64.9	15	10	75	54.6
SEPTEMBER	49	31	20	60.0	33	34	33	52.5	26	9	65	59.2	35	5	60	63.7	20	16	64	51.2
AUGUST	58	25	17	64.4	55	24	21	61.6	28	7	65	61.8	50	0	50	70.5	17	11	72	55.8
JULY	54	23	23	65.4	39	30	31	50.4	28	6	66	62.0	28	5	67	65.7	14	19	67	52.8
JUNE	42	37	21	53.3	38	35	27	59.3	8	14	78	51.5	37	13	50	65.4	13	21	66	48.3
MAY	63	27	10	66.0	37	29	34	53.9	24	14	62	54.8	56	2	42	82.5	33	13	54	58.2
APRIL	59	37	4	55.4	36	41	23	43.8	16	29	55	44.0	55	7	38	73.4	36	25	39	49.5
MARCH	20	74	6	21.3	24	42	34	34.4	16	21	63	43.4	51	16	33	64.1	30	27	43	44.8
FEBRUARY	60	21	19	62.1	43	8	49	54.6	38	6	56	61.7	45	6	49	62.8	35	4	61	55.8
JANUARY	71	13	16	73.1	41	15	44	54.1	35	5	60	61.7	47	2	51	68.2	28	4	68	58.8