

3-Month Outlook Index 2021

2021	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	38	26	36	72.3	38	31	31	59.6	63	5	32	78.7	27	15	58	59.2	19	14	67	58.7
NOVEMBER	53	26	21	78.5	37	34	29	73.2	46	14	40	71.2	17	6	77	62.0	26	3	71	73.1
OCTOBER	75	18	7	84.4	31	40	29	57.4	50	5	45	75.4	44	5	51	73.0	29	11	60	61.2
SEPTEMBER	56	20	24	68.4	42	29	29	61.7	45	9	46	68.3	33	2	65	64.5	16	11	73	53.6
AUGUST	55	26	19	60.7	40	34	26	46.8	60	4	36	77.8	40	2	58	63.2	22	17	61	54.1
JULY	53	25	22	61.1	33	30	37	50.4	67	0	33	84.3	43	6	51	73.5	30	18	52	62.1
JUNE																				
MAY	63	14	23	74.8	49	20	31	64.6	45	7	48	69.0	31	4	65	68.0	27	7	66	59.1
APRIL	57	15	28	66.3	40	30	30	53.6	40	2	58	70.0	35	5	60	62.1	25	7	68	53.7
MARCH	78	5	17	80.3	44	11	45	58.5	33	0	67	63.6	49	0	51	71.6	48	9	43	60.6
FEBRUARY	85	2	13	80.2	63	17	20	57.4	41	3	56	64.8	50	0	50	68.4	47	5	48	60.0
JANUARY	74	17	9	70.7	68	2	30	69.1	51	2	47	69.0	48	2	50	66.8	45	0	55	69.5

3-Month Outlook Index 2020

2020	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	42	41	17	64.4	39	42	19	53.7	42	8	50	66.4	31	8	61	63.9	23	11	66	64.2
NOVEMBER	39	45	16	57.4	23	35	42	68.1	26	19	55	57.3	32	16	52	61.8	10	22	68	52.0
OCTOBER	45	37	18	58.1	25	40	35	52.9	20	8	72	58.1	31	7	62	64.9	15	10	75	54.6
SEPTEMBER	49	31	20	60.0	33	34	33	52.5	26	9	65	59.2	35	5	60	63.7	20	16	64	51.2
AUGUST	58	25	17	64.4	55	24	21	61.6	28	7	65	61.8	50	0	50	70.5	17	11	72	55.8
JULY	54	23	23	65.4	39	30	31	50.4	28	6	66	62.0	28	5	67	65.7	14	19	67	52.8
JUNE	42	37	21	53.3	38	35	27	59.3	8	14	78	51.5	37	13	50	65.4	13	21	66	48.3
MAY	63	27	10	66.0	37	29	34	53.9	24	14	62	54.8	56	2	42	82.5	33	13	54	58.2
APRIL	59	37	4	55.4	36	41	23	43.8	16	29	55	44.0	55	7	38	73.4	36	25	39	49.5
MARCH	20	74	6	21.3	24	42	34	34.4	16	21	63	43.4	51	16	33	64.1	30	27	43	44.8
FEBRUARY	60	21	19	62.1	43	8	49	54.6	38	6	56	61.7	45	6	49	62.8	35	4	61	55.8
JANUARY	71	13	16	73.1	41	15	44	54.1	35	5	60	61.7	47	2	51	68.2	28	4	68	58.8