

**3-Month Outlook Index 2022**

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2022	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER																				
NOVEMBER																				
OCTOBER																				
SEPTEMBER																				
AUGUST																				
JULY																				
JUNE																				
MAY																				
APRIL																				
MARCH	73	13	14	70.8	55	24	21	56.0	79	0	21	89.9	45	0	55	67.9	43	8	49	58.0
FEBRUARY	77	10	13	70.1	56	18	26	54.7	79	0	21	85.2	51	0	49	68.6	36	0	64	56.6
JANUARY	61	13	26	64.8	46	23	31	50.4	67	2	31	73.6	39	5	56	60.5	28	5	67	56.4

**3-Month Outlook Index 2021**

	SALES				INVENTORY				PRICES				PROMOTIONS				HIRING PLANS			
2021	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX	% RPT INC.	% RPT DEC.	% RPT NO CH.	INDEX
DECEMBER	38	26	36	72.3	38	31	31	59.6	63	5	32	78.7	27	15	58	59.2	19	14	67	58.7
NOVEMBER	53	26	21	78.5	37	34	29	73.2	46	14	40	71.2	17	6	77	62.0	26	3	71	73.1
OCTOBER	75	18	7	84.4	31	40	29	57.4	50	5	45	75.4	44	5	51	73.0	29	11	60	61.2
SEPTEMBER	56	20	24	68.4	42	29	29	61.7	45	9	46	68.3	33	2	65	64.5	16	11	73	53.6
AUGUST	55	26	19	60.7	40	34	26	46.8	60	4	36	77.8	40	2	58	63.2	22	17	61	54.1
JULY	53	25	22	61.1	33	30	37	50.4	67	0	33	84.3	43	6	51	73.5	30	18	52	62.1
JUNE																				
MAY	63	14	23	74.8	49	20	31	64.6	45	7	48	69.0	31	4	65	68.0	27	7	66	59.1
APRIL	57	15	28	66.3	40	30	30	53.6	40	2	58	70.0	35	5	60	62.1	25	7	68	53.7
MARCH	78	5	17	80.3	44	11	45	58.5	33	0	67	63.6	49	0	51	71.6	48	9	43	60.6
FEBRUARY	85	2	13	80.2	63	17	20	57.4	41	3	56	64.8	50	0	50	68.4	47	5	48	60.0
JANUARY	74	17	9	70.7	68	2	30	69.1	51	2	47	69.0	48	2	50	66.8	45	0	55	69.5